## **APPROVED TEXTBOOKS**

Idaho Real Estate Education Council

- \* Standard Textbook
- \*\* Required Supplemental Materials

#### **ALTERNATIVE FINANCE**

**Realty Bluebook**, 33rd edition. De Heer, Robert. Chicago: Real Estate Education Company, 2003. (Optional)

**Realty Bluebook Financial Tables**. De Heer, Robert. San Rafael: Professional Publishing Corporation, 2003. (Optional)

Financing: Residential Real Estate Rockwell Publishing Company 2006

### **BROKERAGE MANAGEMENT**

- \*\* Idaho Real Estate License Law and Rules. Idaho Real Estate Commission, July 2007.
- \* Real Estate Brokerage: A Management Guide, 6th edition. Cyr, John E. and Joan M. Sobeck. Chicago: Real Estate Education Company, 2004.

**Real Estate Brokerage Management**, 4th edition. Lindeman, Bruce. Englewood Cliffs: Gorsuch Prentice-Hall, Inc., 1998.

#### CONTINUING EDUCATION

Commission CORE 2007 Outline. Idaho Real Estate Education Council, 2007.

### **MODULE I**

**Basic Real Estate: Terminology, Facts, Principles**, 5th edition. Faber, Martha M. Scottsdale: Mogan & Shaw, 1996.

- \*\* Idaho Real Estate License Law and Rules. Idaho Real Estate Commission, July 2007.
- \*\* Idaho Real Estate: Practice & Law, 11th edition Update. Chicago: Real Estate Education Company, 1999.

**Modern Real Estate Practice**, 16th edition. Galaty, Fillmore W., Wellington J. Allaway and Robert Kyle. Chicago: Real Estate Education Company, 2003.

\* **Mastering Real Estate Principles,** 4<sup>th</sup> edition. Cortesi, Gerald R. Chicago: Real Estate Education Company, 2004.

Real Estate Principles. Rockwell Publishing company, 2006.

#### **FINANCE**

\* **Essentials of Real Estate Finance**, 11th edition revised. Sirota, David. Chicago: Real Estate Education Company, 2006.

Realty Bluebook, 33rd edition. Chicago: Real Estate Education Company, 2003. (Optional)

**Realty Bluebook Financial Tables**. De Heer, Robert. San Rafael: Professional Publishing Corporation, 2003. (Optional)

Financing: Residential Real Estate Rockwell Publishing Company 2006

## LAW

- \* Idaho Real Estate Law Handbook, Revised 2005. May, J. Dee and Freeman B. Duncan. Twin Falls: J. Dee May.
  - Real Estate Law, Fifth Edition. Karp, James and Klayman, Elliot: Dearborn Real Estate Education, 2003.
- \*\* Idaho Real Estate License Law and Rules. Idaho Real Estate Commission, July 2007.
- \* Idaho Real Estate: Practice & Law, 11th edition Update. Chicago: Real Estate Education Company, 1999.

#### **MODULE II**

(In addition to those textbooks used in the Module 1 course.)

**Realty Bluebook**, 33rd edition. De Herr, Robert. Chicago: Real Estate Education Company, 2003. (Optional)

**Realty Bluebook Financial Tables**. De Heer, Robert. San Rafael: Professional Publishing Corporation, 2003. (Optional)

## **VALUATION & ANALYSIS**

\*\* Fundamentals of Real Estate Appraisal, 9th edition. Ventolo, William L. and Martha F. Williams. Chicago: Real Estate Education Company, 2001.

## SUPPLEMENTAL RESOURCES FOR ALL COURSES

**The Language of Real Estate**, 6<sup>th</sup> edition. Reilly, John W. Chicago: Real Estate Education Company, 2000.

**Mastering Real Estate Mathematics,** 7th edition. Ventolo Jr., William L, Ralph Tamper, and Wellington J. Allaway. Chicago: Real Estate Education Company, 1995.

# **Publishers**

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# **Rockwell Publishing**

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(We try to keep up with current printing dates, however current editions of these textbooks are always recommended.)